CEO BIOGRAPHY

Mario Singh
Founder & CEO
Fullerton Markets and FX1 International

A widely sought-after expert in the finance industry, Mario has appeared more than 40 times on international media CNBC and Bloomberg, each time giving his market views to an estimated 350 million viewers worldwide.

As an accomplished corporate consultant, Mario has been brought in by some of the biggest banks in the world to speak to their traders and clients. Some of his clientele include China’s biggest bank ICBC, Switzerland’s 3rd largest Swiss bank Julius Baer, and OCBC.
His three best-selling books “17 Proven Currency Trading Strategies”, “Unlocking the World’s Largest Financial Secret” and “Secret Conversations with Trading Tycoons” are endorsed by global billion-dollar fund managers like Dr. Mark Mobius, Executive Chairman of Templeton Emerging Markets Group and David Kotok, Chairman of Cumberland Advisors.

With 15 years of experience in the industry, Mario brings a stellar track record to the accomplished team at Fullerton Markets and FX1 International. As CEO, his role is to lead and oversee the implementation of the companies’ short- and long-term plans in accordance with its strategy. His analytical mind and deep industry connections play a major role in propelling the companies forward on the global stage.
COMPANY OVERVIEW

In 2006, Mario Singh founded FX1 Academy that delivered world-class financial education to the retail and institutional markets. Beginners, professionals, major banks, investment firms and asset management companies have all benefited from the training programs of FX1 Academy.

In 2012, FX1 became the first-ever financial education company in Asia to be awarded the Asia Pacific Top Excellence Brand, the same international award given to global billion-dollar brands like McDonald’s and Samsung. In 2014, FX1 bagged the prestigious “Best Education Provider” by International Finance Magazine in London.

Over the years, FX1 has trained and equipped over 20,000 people on how to engage the financial markets successfully. Today, FX1 has grown into a Fintech company which provides innovative solutions and consultancy services to a growing base of regional and international clients.
Mario founded Fullerton Markets in 2016 with a sole aim to disrupt the trading industry with his “3S Philosophy” of Safety of Funds, Speed of Execution and System of Wealth Creation. Within a short span of just two years, Fullerton Markets today serves over 50,000 clients in 75 countries worldwide.

In 2017, Fullerton Markets bagged 3 awards from Global Banking and Finance Review, including the coveted “Best New ECN Broker” and “Best New STP Broker” awards for the Asia Pacific region. In 2018, Fullerton Markets added 2 more finance awards from World Finance and one more industry award from International Business Magazine.

As an award-winning entrepreneur, Mario firmly believes that every business should be a force for good. He loves building businesses which disrupt whole industries and bring massive value to entire communities.
FREQUENTLY ASKED QUESTIONS

Q1: What was your journey to where you are today?

A1: Challenging. I had always wanted to be an entrepreneur but I realised I was lacking many skills to be a successful one. So, it was a painful journey of trial and error. I had many failures before I realized that true entrepreneurial success needed a good mix of mindset and skillset.

Q2: What’s your secret to success?

A2: Mentorship. The main purpose of a mentor is to cut short your learning curve. I wasn’t trained in finance or economics but after going through a mentorship stint, my results started to show. Mentors can give you the right knowledge and the right action steps. This certainly beats self-study.

Q3: What inspires you to mentor and guide aspiring entrepreneurs and current business leaders?

A3: No man is an island. No one person has been known to create massive sustainable success on his or her own. My success today is really because of two main factors: mentors and team-mates. My life has changed because of them. I want to give the same opportunity I had to aspiring entrepreneurs to build their success.
Q4: What was your biggest challenge to date that you’ve had to overcome?

A4: Self-doubt. When things are good, it gets better. However, when things are bad, it gets worse. That’s the unfortunate principle of momentum. However, when things don’t go your way or things take a turn for the worse, you always have to look inside and conquer your own fears and limiting beliefs. After all, the strongest metals are forged in the hottest fires.
MEDIA COVERAGE

1) Bloomberg: Peso Asia’s Biggest Loser This Year – 1st May 2018  
   https://youtu.be/92PR8e0hWO4

Mario Singh was invited to Bloomberg to explain the fall of the Peso despite economic growth in the Philippines. During the interview, Mario explained in-depth on the relation between the Philippines’ stock market and imported inflation which caused the fall of the Peso.

2) Bloomberg: In The Loop – 27th January 2017  
   https://youtu.be/HfEIYEtxtpc

Mario Singh was invited to Bloomberg to provide insights into the US dollar after Donald Trump’s Presidential win. Mario explained further on the impact between the US dollar and China’s Yuan due to the strain of their relationship during Trump’s election campaign.

3) ABS-CBN: Market Edge with Cathay Yang: Fearless CEO – 3rd December 2015  
   https://youtu.be/S0FmY_tb8_8

Mario Singh was invited to ABS-CBN News in Philippines on his 2nd book, “Unlocking The World’s Largest Financial Secret”. Cathay Yang probed Mario on his secret to success and Mario shared that elimination of fear is the first all-important step. He also shared the need to be ambitious to seize opportunities that will bring about massive success.
CONTACT INFORMATION

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